https://lh5.googleusercontent.com/EE0jnMrtU9sc-fGyqKA0DF72uPbXojzUT2HwY8uPKyreLtDNnij_ZNA0JHu0iI876sMdnDnXhZT_yYfRwwRw5PQyratPChYi1bRqcplJUDU2VYwCtKaNsiXpjf29RsprDMNPSqbz2JuwpecVJA

**Karachi - Campus**

**Course Title: Fundamentals of Management**

**Course Code: MG223**

**Credit Hours: 3**

**Course Description**

This course is about management and managers. Managers are the one thing that all organizations—no matter the size, kind, or location—need. And there’s no doubt that the world managers face has changed, is changing, and will continue to change. The dynamic nature of today’s organizations means both rewards and challenges for the individuals who will be managing those organizations. Management is a dynamic subject, and this course reflect those changes to help prepare you to manage under the current conditions.

***II. GRADING***

MID 1 10 Marks

MID 2 10 Marks

Quiz     10 Marks

Assignment 20 Marks

Project Presentation 10 Marks

Final Paper 40 Marks

**Chapter 1: Management and Organizations**

(<https://www.forbes.com/sites/allbusiness/2019/11/27/effective-managers-leadership-quality/#304516015c0f>)

**Chapter 2: Management History**

Handout shall be given from the Tom Peter’s book “In Search of Excellence”

**Chapter 3: Understanding Management’s Context: Constraints and Challenges**

(https://www.hofstede-insights.com/country/pakistan/)

**Chapter 4: Managers as Decision Makers**

**Chapter 5: Foundations of Planning**

**(**Handout shall be given to understand the goals and planning from Marcus Buckingham’s book)

**Chapter 6: Basic organizational design/structures**

(Handout shall be given)

**Chapter 7: Managing Human Resources**

**(**Handout shall be given from the Book “Human Resource Champions”)

**Chapter 8: Motivating Employees**

(Article “Out with Motivation, In with Engagement” shall be given)

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| **Teaching Methodology** | **References** |
| 1. Lectures, assignments and case study style of teaching will be used in delivering this module.   2. Students will be required to register themselves in the Google classroom created for distribution of course material and assignments | **Prescribed Books:**  management  11th edition  by :Stephen p. robbins  Mary coulter |
|  |  |
| 3. Five Quizzes will be taken during the course and best four will be selected. |
| 4. Latest articles and case studies  will be  discussed in the class |
| 5. All students will be required to participate during case study discussions |

**Chapter 9: Managers as Leaders** (Timpson’s Case Study & “Leadership is a Thing,” chapter from “Nine Lies about Work”)